

SMARTGRID - SMALLWORLD PARTNER MEETING

MONDAY – 01 MARCH 2010

19.30 – 22.00 Welcome Reception & Registration

TUESDAY – 02 MARCH 2010

09.00 – 09.15 Welcome & Introduction
By Business Leaders

09.15 – 10.00 Commercial Update: Mapframe
By tba

10.00 – 10.15 COFFEE BREAK

10.15 – 11.00 Commercial Update: Geospatial Server
By Jacqui Cadell

11.00 – 12.00 Commercial Update: FTTH
By James Wheatley

12.00 – 12.30 Commercial Update: Oracle & Standards
By Michael Porrmann

12.30 – 13.00 ITP/Partner Update: Program / Business Plans / Certification / Process
By Graham Eagan & Paul Barron

13.00 – 14.00 LUNCH

14.00 – 15.00 Electric Office
By David Bloom

15.00 – 16.00 Smart Services – Partners and the Smart Grid
By Paul Duff

16.00 – 16.30 Enabling Sales Growth Using ROI Methods
By Ross Smith – PA Consulting

16.30 – 16.45 Summary & Conclusions
By Damien Wall

19.00 – 19.30 Drinks Reception

19.30 - END Dinner & Partner Award Ceremony

PLEASE NOTE AGENDA IS SUBJECT TO CHANGE



imagination at work